



## CONSTRUTORA TENDA S.A.

Corporate Taxpayer's Registry (CNPJ/MF) No. 71.476.527/0001-35 Corporate Registry Identification Number (NIRE) 35.300.348.206

## Material Fact Guidance Review 2021

**CONSTRUTORA TENDA S.A.** (B3: TEND3) ("<u>Company</u>", "<u>Tenda</u>"), pursuant to Paragraph 4 of Article 157 of Law No. 6.404 of December 15, 1976, and CVM Instruction No. 358 of January 3, 2002, releases on this date its corporate guidance review.

The Company's guidance is based on the management expectations, in-house studies, and economic and financial conditions of its industry. Within this context, we reached the following guidance for 2021:

Concerning the **Adjusted Gross Margin**, referred to as the ratio between the gross result (less the financial charges described in Note 12 of the financial statements) and the consolidated net revenue for the year, an oscillation between 30.0% and 32.0% was estimated, which was revised on August 9, 2021 to the range between 28.0% and 30.0%, and now a fluctuation between the minimum of 26.0% and the maximum of 28.0%.

Guidance 2021	Minimum	Maximum
Adjusted Gross Margin Range (%)	26.0	28.0

Concerning the **Net Pre-Sales**, referred to as the result of the deduction between gross sales (R\$ million) and cancellations (R\$ million) recorded in the year, all adjusted to Tenda's equity, the upward revised estimate on August 9, 2021 was maintained between a minimum of R\$ 3,000 million and a maximum of BRL 3,200 million.

Guidance 2021	Minimum	Maximum
Net Pre-Sales Range (R\$ million)	3,000.0	3,200.0

Estimates and guidance are subject to several risks and uncertainties and consider information currently available. Therefore, as aforementioned, are substantially dependent upon the market conditions, Brazil's economy performance, the business sectors in which the Company operates and the international markets, thus, subject to changes. In the event of relevant changes in these factors, the guidance may be reviewed.

The Company will keep its shareholders and the market informed of any review of the financial estimates released herein.

São Paulo, November 04, 2021

**Construtora Tenda S.A.** Renan Barbosa Sanches Chief Financial and Investor Relations Officer